Why You Should Attend

Construction is a risky business. The inherent risks in construction are higher than ever as result of the present economic downturn. Surety markets are predicting that a long-anticipated loss cycle is around the corner at the time when federal work programs have intensified in a credit challenged construction environment. At the same time, Insurance providers are under a tremendous competitive pressure while dealing with unprecedented low revenue, constrained margins, and unusual underwriting challenges created by tighter contract terms, new construction materials and technologies, innovative delivery methods; all factors inducing blurry risk allocations.

This seminar has been developed to help all construction stakeholders (including owners, designers, contractors, subcontractors, suppliers and other service providers) to develop a thorough understanding of current risks and exposures so proper actions and strategies are developed to manage, reduce, mitigate, and/or minimize risk exposures.

Attend and You’ll Receive

• 7.0 Professional Development Hours (PDHs)
• 7.0 Learning Units (LUs) for the American Institute of Architects; Approved for AIA-CES Health, Safety or Welfare credit

Attend and You’ll Learn

This program has been developed to address practical and current risk management issues, following a highly interactive format and delivered by notable surety and insurance professionals to give you an opportunity to bring, discuss and resolve practical and current issues facing your own firms. There will be a Q/A period at the end of each presentation. At the end of the program, our experts will gather in a round-table format to discuss issues raised by all participants addressing the following topics:

• “Key Issues on Contractual Risk Transfer and Contract Review” Presented by John Nunn & Pete Luca
• “Certificate of Insurance Pitfalls” Presented by Mike Verian
• “Chinese Dry Wall: Current and Future Impacts” Presented by Mike Bradshaw
• “Claims Best Practices: Avoiding and/or Mitigating Impacts” Presented by Mike Bradshaw
• “Managing Expected Subcontractor Bond Defaults” Presented by Walt Caldwell
• “Expected Impacts of New, April 2010, OSHA Penalty and Inspection Directives” Presented by Scott Parrish

Meet Your Instructors

Michael R. Bradshaw, Vice President/Regional Construction Claim Technical Director, Willis North America, Raleigh, NC
Michael Verian, Vice President, Willis North America, Raleigh, NC
Walt Caldwell, Vice President/Willis Construction Practice, Willis North America, Charlotte, NC
Pete Luca, Senior Vice President and Branch Manager, Arthur J. Gallagher Risk Management Services, Inc., Raleigh, NC
John Nunn, SCLA, Senior Vice President, Arthur J. Gallagher Risk Management Services, Inc., Raleigh, NC
Scott B. Parrish, Area Senior Vice President and Director of Loss Control Services, Arthur J. Gallagher Risk Management Services, Inc., Greensboro, NC

Registration Fee

$295 per person
Class size is limited to 45 participants.
How to Manage Risks and Avoid Claims in Today’s Construction Environment

McKimmon Conference & Training Center, NC State University, Raleigh, NC

How To Enroll:
- Register on-line at ContinuingEducation.ncsu.edu
- Call 919.515.2261
- Fax your registration to 919.515.7614
- Mail to: Registration Coordinator, NC State University
  Office of Professional Development
  Box 7401, Raleigh, NC 27695-7401
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